

institute

## ARC Energy Charts

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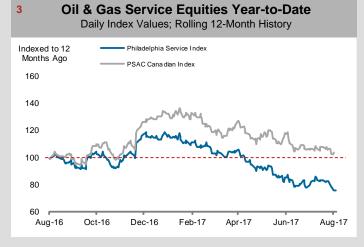
### Chart Watch

- <sup>4</sup> The CAD is up 6% since the start of 2017
- **12** OPEC's compliance rate fell again in July
- 19 Refinery utilization is the highest since Aug 2005
- 29 AECO spot has recovered slightly
- 34 US natural gas production hit a 2017 high

Spot WTI Crude	Edmonton Light	Spot Henry Hub	Spot AECO	Spot AECO Basis	Currency
\$US/B	\$US/B	\$US/MMBtu	\$Cdn/GJ	\$US/MMBtu	\$US/\$Cdn
48.82 ↓	45.87 个	2.91 个	2.13 个	1.14 ↓	0.7887 🗸



Broad market indices are one the many vital signs measuring the health of the economy. Energy demand is a function of economic health. *Source: Bloomberg, ARC Financial Corp.* 



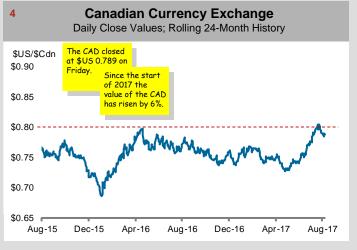
The performance of Canadian oil and gas service equities are plotted in tandem with the corresponding US index. Source: Bloomberg, Petroleum Services Association of Canada

2 Performance of Oil and Gas Equities Year-to-Date Daily Index Values; Rolling 12-Month History



Performance of Canadian and US oil & gas equities are compared against each other.

Source: Bloomberg, ARC Financial Corp.



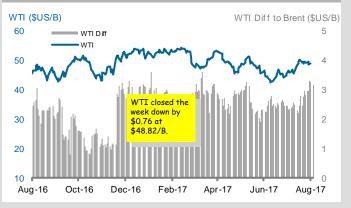
Much of Canada's oil and gas production is sold in US dollars. As such, the exchange rate significantly impacts corporate revenues and profits. *Source: Bloomberg* 

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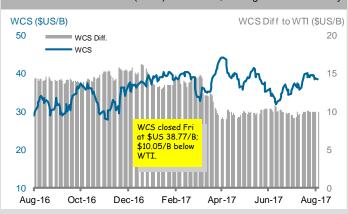
Crude Oil

#### 5 WTI Crude Oil Price and Differential to Brent Near-Month WTI and Brent Differential; Rolling 12-Month History

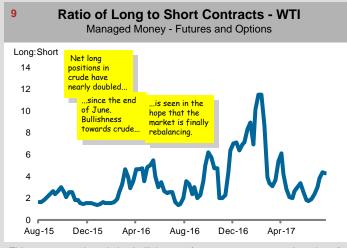


North American crude oil prices can sometimes disconnect from global prices depending on regional supply and demand dynamics. *Source: Bloomberg* 

#### 7 Canadian Heavy Oil Price Differential to WTI Western Canadian Select (WCS) Differential; Rolling 12-Month History

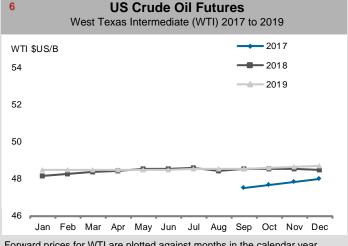


Canadian heavy crude oil differentials are becoming less volatile with growing access to new markets via pipeline and rail. *Source: Bloomberg* 



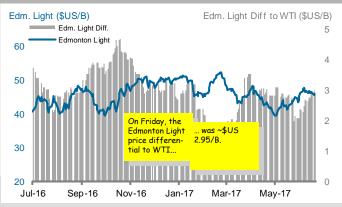
This represents the relative bullishness of money managers on the price of oil in the United States.

Source: Bloomberg, U.S. Commodity Futures Trading Commission

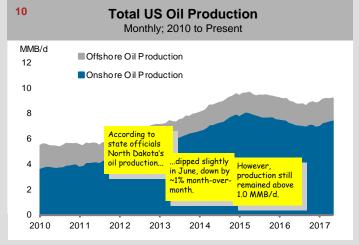


Forward prices for WTI are plotted against months in the calendar year. Years are distinguished by color and symbol coding. *Source: Bloomberg* 

#### 8 Canadian Light Crude Oil Price Differential to WTI WTI and Edmonton Light differential; Rolling 12-Month History



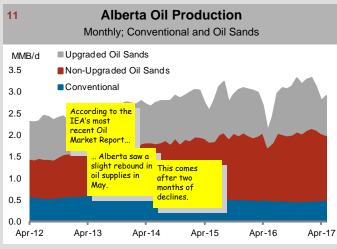
The differential should reflect the transportation cost from Alberta to Cushing. Greater discounts can result from infrastructure or refinery outages. Source: Bloomberg



The advancement of drilling and completion methods boosted US crude oil production, prior to the downturn in prices.

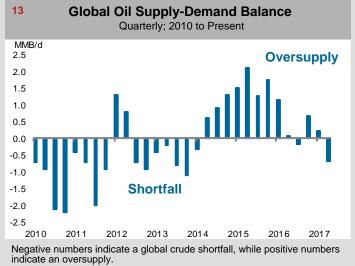
Source: Bloomberg, U.S. Energy Information Administration





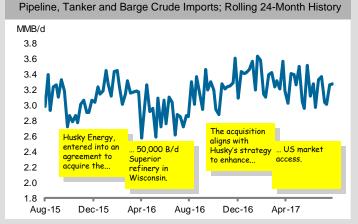
Most of Canada's oil production comes from Alberta; split between oil sands and conventional production.

Source: Alberta Energy Regulator



Source: International Energy Agency

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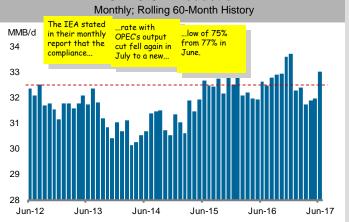
US Weekly Crude Oil Imports from Canada

Crude oil imports from Canada are taking market share from overseas imports.

Source: U.S. Energy Information Administration



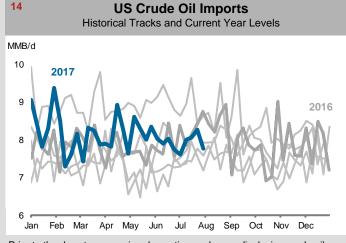
**ARC Energy Charts** 



OPEC's production levels relative to its sustainable and spare capacity influences global crude prices.

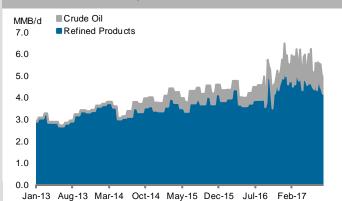
Source: Petroleum Intelligence Weekly

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Prior to the downturn, growing domestic supply was displacing crude oil imports. Crude oil imports for the current year are in blue. Source: U.S. Energy Information Administration

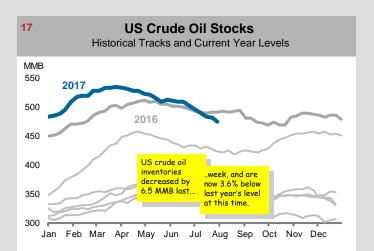




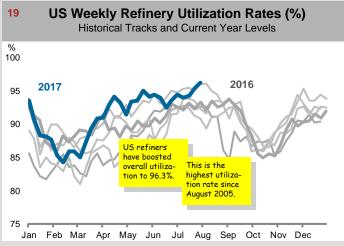
The US exports more refined products than crude oil. If/when tight oil growth resumes, most export growth should come from crude oil exports. *Source: U.S. Energy Information Administration* 

Crude Oil

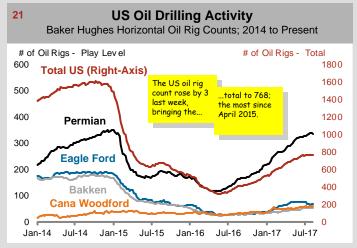




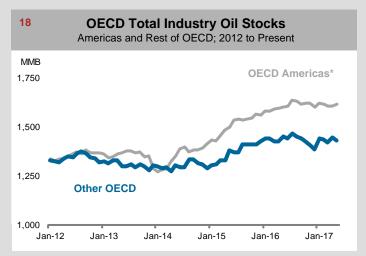
US crude oil stock levels can affect crude oil prices. Stock levels for the current year are represented by the blue line. *Source: U.S. Energy Information Administration* 



Refinery utilization rates change the supply of refined products, impacting price. Utilization for the current year is blue. Source: U.S. Energy Information Administration

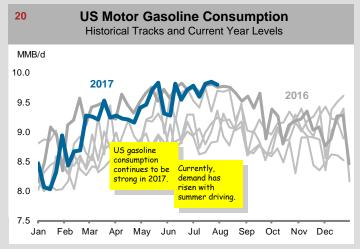


Tracking US oil drilling by major play provides insight into the composition of US oil supply and growth trends. Source: Baker Hughes

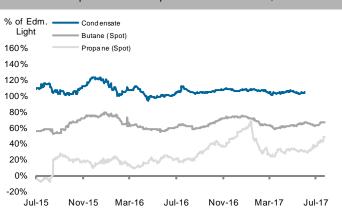


**ARC Energy Charts** 

Global oil stock levels can affect crude oil prices \*Includes U.S. (~90%), Canada, Mexico and Chile. Source: International Energy Agency



Gasoline consumption accounts for almost half of all oil use in the US. Gasoline consumption for the current year is represented by the blue line. *Source: U.S. Energy Information Administration* 



Natural gas liquids have become critical contributors to producer's cash flow. Prices are influenced by the price of oil as well as local supply and demand. *Source: Bloomberg, ARC Financial Corp.* 

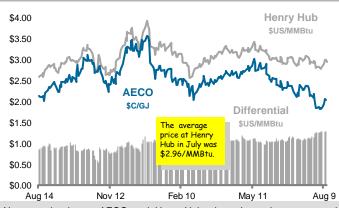
## Daily NGL Prices as a % of Edmonton Light Propane & Butane Spot Prices at Edmonton, AB

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Natural Gas



23 Near-Month North American Natural Gas Prices Daily Prices; Rolling 12-Month History

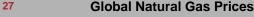


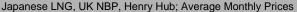
Near-month prices at AECO track Henry Hub prices, the exchange rate and the cost of transportation. Local factors can also affect price. *Source: Bloomberg* 

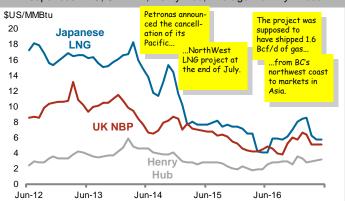


This represents the relative bullishness of money managers on the price of natural gas in the United States.

Source: U.S. Commodity Futures Trading Commission

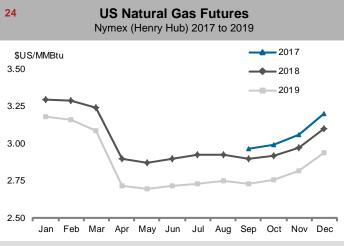






International natural gas prices strongly impact the economics of proposed LNG projects.

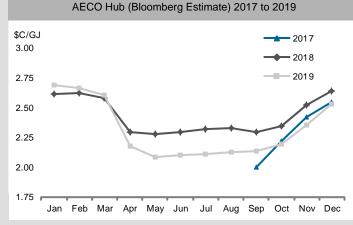
Source: Bloomberg, Japanese Ministry of Economy, Trade and Industry



**ARC Energy Charts** 

Forward contract prices are plotted against months in the calendar year. Years are distinguished by color and symbol coding. Source: Bloomberg

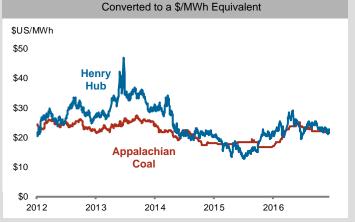
Canadian Natural Gas Futures



AECO forward prices mimic Henry Hub futures plus a differential

Source: Bloomberg

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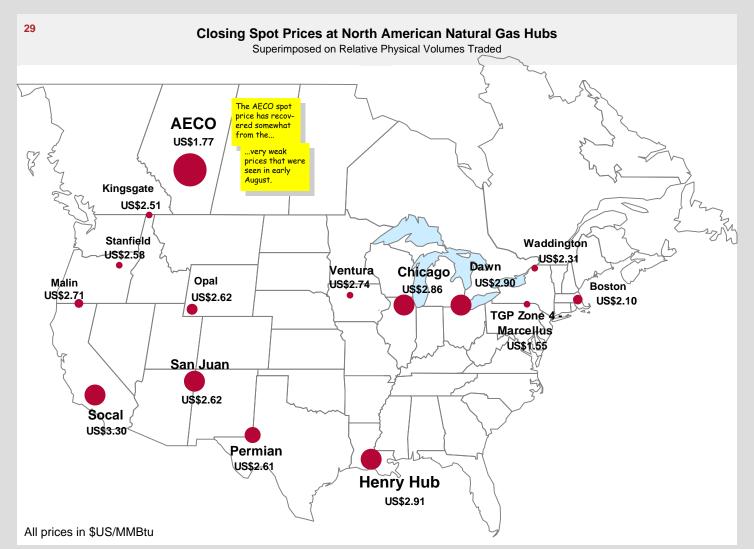
28 US Coal and Natural Gas Power Generation Cost

This graph illustrates when it may be economic to begin coal-gas switching in power generation. Average power plant efficiencies are assumed. *Source: Bloomberg* 

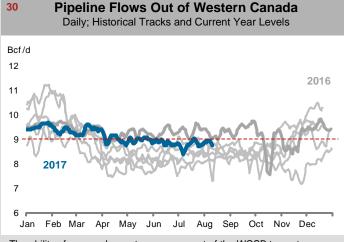




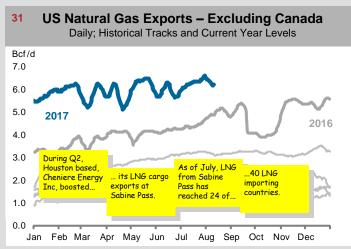
**Natural Gas** 



North America has an integrated natural gas market. Prices are determined by regional supply and demand, and pipeline flows. *Source: Bloomberg* 



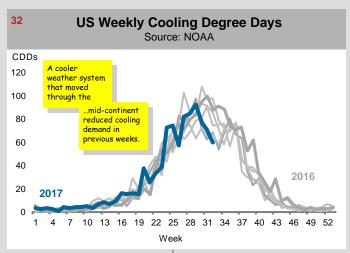
The ability of gas producers to move gas out of the WCSB to eastern markets and the US is a major factor in local natural gas prices. *Source: Various Pipeline Companies* 



Between exports to Mexico and LNG shipments, the US is growing as a natural gas exporter. Robust US supply growth has driven this trend. *Source: Bentek* 

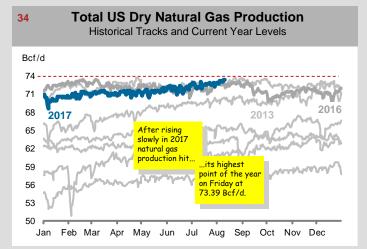
**Natural Gas** 



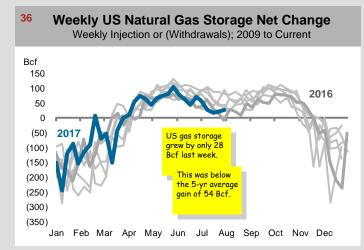


Weekly natural gas demand is directly tied to the weather. The current year is in dark blue.

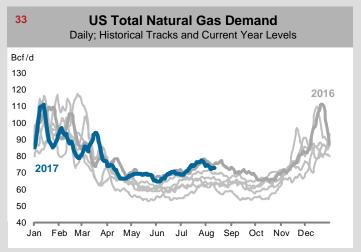
Source: National Oceanic and Atmospheric Administration



US production started ramping up in late 2007 and continues to grow year over year. Source: Bentek

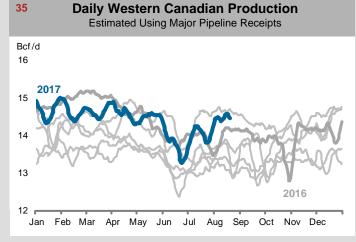


Weekly gas storage reports provide a snapshot of supply and demand. Current year changes are represented by the blue line. Source: U.S. Energy Information Administration



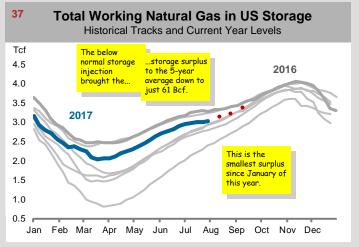
**ARC Energy Charts** 

Total US demand fluctuates between 60 Bcf/d in the summer and over 100 Bcf/d in the winter. Weather is the most important driver of consumption. *Source: Bentek* 



This includes receipts on the TCPL, Alliance,  $\ensuremath{\mathsf{WestCoast}}$  and  $\ensuremath{\mathsf{TransGas}}$  pipelines.

Source: Various Pipeline Companies



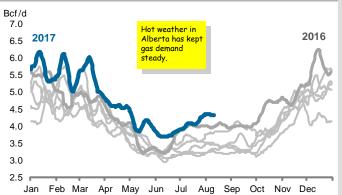
The EIA reports changes in US natural gas inventories held in underground storage facilities on a weekly basis.

Source: U.S. Energy Information Administration



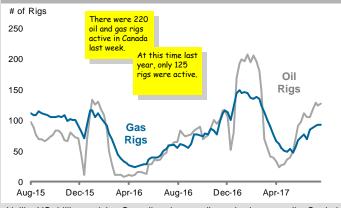
**Natural Gas and Other Indicators** 





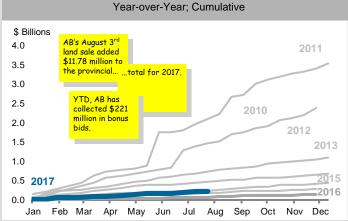
Alberta natural gas demand has grown steadily in recent years, largely driven by new oil sands projects coming on line. Source: TransCanada Pipelines

#### Weekly Canadian Oil and Gas Drilling Activity 40 Baker Hughes Average Rig Counts; Rolling 24-Month History

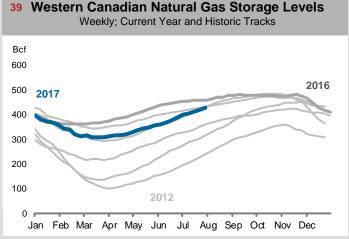


Unlike US drilling activity, Canadian rigs are dispatched seasonally. Capital allocation by operators is driven by views of future oil and gas prices. Source: Baker Hughes

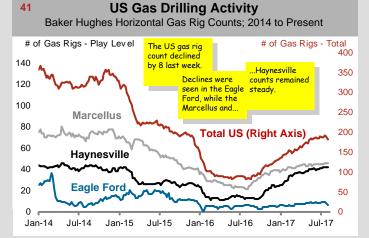
42 Alberta Crown Land Sales – Excluding Oil Sands



Land prices are an important component of F&D costs. In Alberta, sales of petroleum and natural gas rights are held every two weeks. Source: Alberta Department of Energy

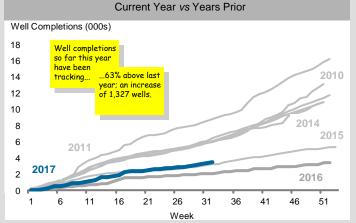


Canada's natural gas storage level provides a good metric if the country is well stocked. Abnormally high or low storage can affect the basis. Source: Bloomberg



Tracking US gas drilling by major play provides insight into the composition of US gas supply and growth trends. Source: Baker Hughes

**Canadian Cumulative Well Completions** 

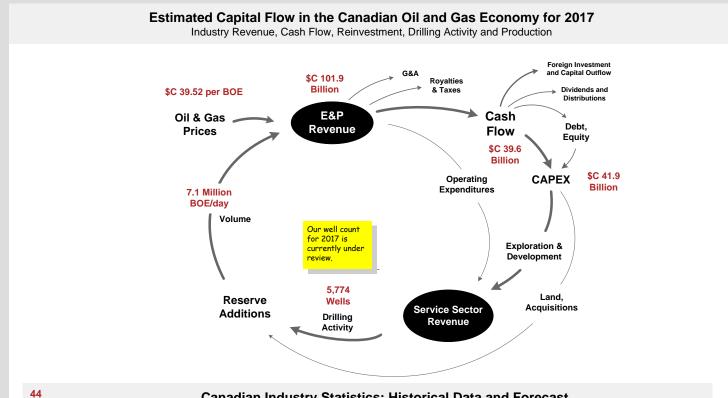


Relative year-over-year drilling activity is highlighted in this chart. Cumulative well completions for the current year are shown in blue. Source: Daily Oil Bulletin/JWN

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**Canadian Industry Metrics** 



## **Canadian Industry Statistics: Historical Data and Forecast**

	Canadian Industry Metrics															
	Price		Production Volume			Capital Inflow		Reinvestment			Drilling		Well Split			
	Average Price	Edmonton Par	AECO	Conv. Liquids	Bitumen + Synthetic	Natural Gas	Total Volume	Total Revenue	After-tax Cash Flow	Conv. Oil and Gas	Oilsands	Reinvest Ratio	Wells Compl.	Avg Rig Utiliz.	Oil Wells	Gas Wells
	\$/BOE	\$C/B	\$C/GJ	Average MBOE/d	Average MBOE/d	MBOE/d (@6:1)	MBOE/d (@6:1)	\$C millions	\$C millions	\$C millions	\$C millions	x:1	#/ Year	%	%	%
2008	68.22	102.66	7.75	1,994	1,207	2,700	5,864	145,425	83,255	36,293	18,113	0.65	16,877	41%	36%	56%
2009	42.26	66.42	3.79	1,840	1,331	2,514	5,683	89,057	36,680	22,335	11,227	0.91	8,368	25%	41%	51%
2010	48.41	77.55	3.79	1,830	1,403	2,434	5,668	101,056	43,569	35,666	17,195	1.16	12,119	40%	56%	40%
2011	55.32	95.24	3.44	1,873	1,482	2,386	5,740	115,890	53,448	40,139	22,491	1.10	12,827	52%	69%	31%
2012	50.60	86.38	2.27	1,905	1,743	2,327	5,975	111,389	48,908	39,733	27,199	1.37	11,067	44%	83%	17%
2013	55.95	93.47	3.02	2,023	1,940	2,343	6,306	128,787	54,711	43,165	30,809	1.35	11,071	42%	84%	16%
2014	61.20	95.07	4.23	2,086	2,163	2,445	6,694	149,530	71,846	46,872	33,868	1.12	11,222	45%	78%	22%
2015	35.34	57.63	2.56	1,983	2,373	2,479	6,835	88,170	24,109	30,551	22,948	2.22	5,382	24%	69%	31%
2016e	32.10	53.09	2.06	1,881	2,393	2,495	6,769	79,303	22,005	20,128	16,209	1.65	4,060	17%	70%	30%
2017e	39.52	63.70	2.68	1,858	2,655	2,548	7,060	101,856	39,646	28,641	13,242	1.06	5,774	24%	70%	30%

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