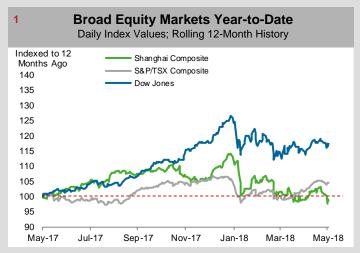


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Chart Watch

- 5 The Brent-WTI differential widened last week
- 7 The WTI-WCS differential has been volatile
- 10 US production rose to 10.47 MMB/d in March
- 34 US gas production hit a record high last week
- 42 AB's last land sale brought in \$42 million

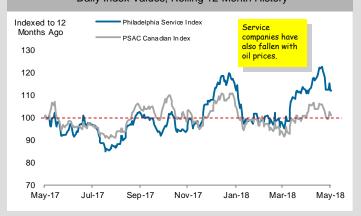
| Spot WTI Crude | Edmonton Light | Spot Henry Hub | Spot AECO | Spot AECO Basis | Currency |
|----------------|----------------|----------------|-----------|-----------------|------------|
| \$US/B | \$US/B | \$US/MMBtu | \$Cdn/GJ | \$US/MMBtu | \$US/\$Cdn |
| 65.81 ↓ | 56.72 ↓ | 2.89 ↓ | 1.81 ↑ | 1.41 ↓ | 0.7721 个 |



Broad market indices are one the many vital signs measuring the health of the economy. Energy demand is a function of economic health.

Source: Bloomberg, ARC Financial Corp.

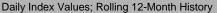
3 Oil & Gas Service Equities Year-to-Date Daily Index Values; Rolling 12-Month History

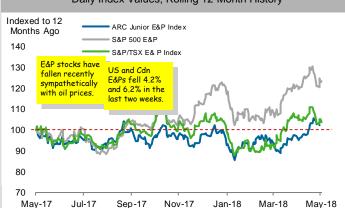


The performance of Canadian oil and gas service equities are plotted in tandem with the corresponding US index.

Source: Bloomberg, Petroleum Services Association of Canada

2 Performance of Oil and Gas Equities Year-to-Date





Performance of Canadian and US oil & gas equities are compared against each other.

Source: Bloomberg, ARC Financial Corp.

4 Canadian Currency Exchange Daily Close Values: Rolling 24-Month History



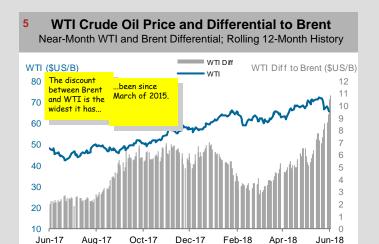
Much of Canada's oil and gas production is sold in US dollars. As such, the exchange rate significantly impacts corporate revenues and profits.

Source: Bloomberg

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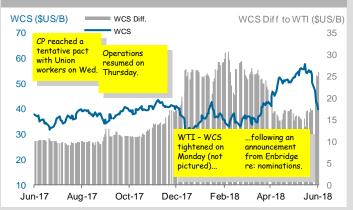
Crude Oil



North American crude oil prices can sometimes disconnect from global prices depending on regional supply and demand dynamics.

Source: Bloomberg

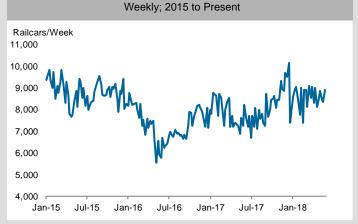
7 Canadian Heavy Oil Price Differential to WTI Western Canadian Select (WCS) Differential; Rolling 12-Month History



The differential should reflect quality differences and transportation costs. Greater discounts can result from infrastructure or refinery outages.

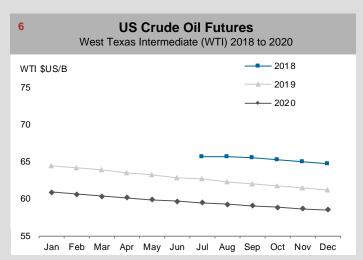
Source: Bloomberg

9 Canadian Rail Shipments of Petroleum Products



As pipeline capacity becomes more constricted, shipments of petroleum products (especially crude oil) are expected to rise.

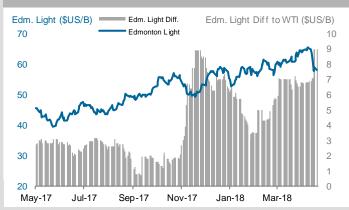
Source: Canadian National Railway, Canadian Pacific Railway



Forward prices for WTI are plotted against months in the calendar year. Years are distinguished by color and symbol coding.

Source: Bloomberg

8 Canadian Light Crude Oil Price Differential to WTI WTI and Edmonton Light differential; Rolling 12-Month History



The differential should reflect the transportation cost from Alberta to Cushing. Greater discounts can result from infrastructure or refinery outages.

Source: Bloomberg

2011

2010

The advancement of drilling and completion methods boosted US crude oil production, prior to the downturn in prices.

2014

2015

2016

Source: Bloomberg, U.S. Energy Information Administration

2013

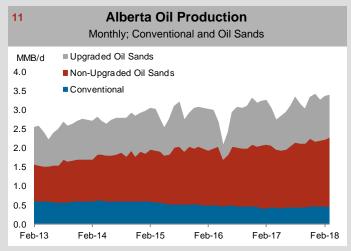
2012

2017

2018

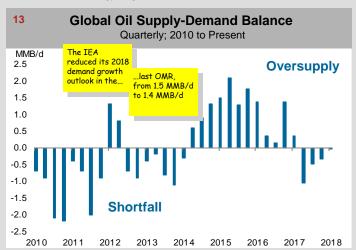


Crude Oil



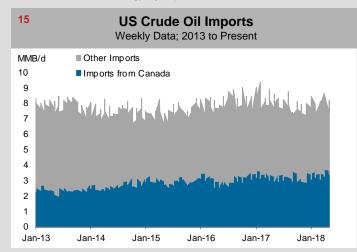
Most of Canada's oil production comes from Alberta; split between oil sands and conventional production.

Source: Alberta Energy Regulator



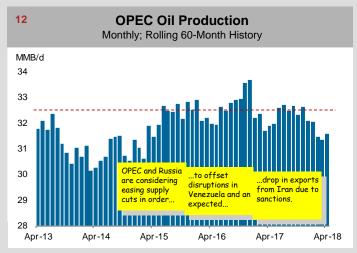
Negative numbers indicate a global crude shortfall, while positive numbers indicate an oversupply.

Source: International Energy Agency



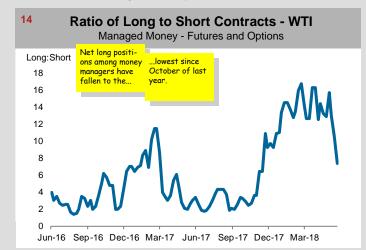
Crude oil imports from Canada are taking market share from overseas imports.

Source: U.S. Energy Information Administration



OPEC's production levels relative to its sustainable and spare capacity influences global crude prices.

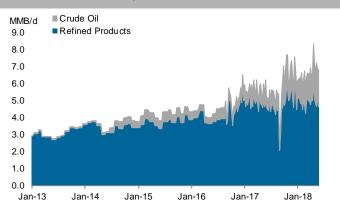
Source: Petroleum Intelligence Weekly



This represents the relative bullishness of money managers on the price of oil in the United States.

Source: Bloomberg, U.S. Commodity Futures Trading Commission



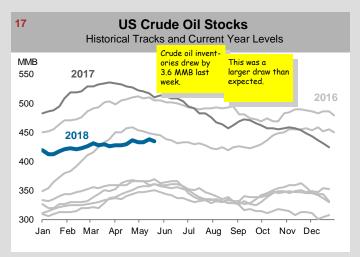


The US exports more refined products than crude oil. If/when tight oil growth resumes, most export growth should come from crude oil exports.

Source: U.S. Energy Information Administration

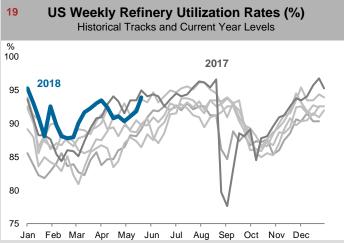


Crude Oil



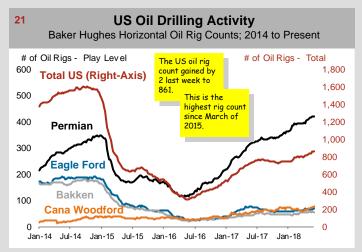
US crude oil stock levels can affect crude oil prices. Stock levels for the current year are represented by the blue line.

Source: U.S. Energy Information Administration



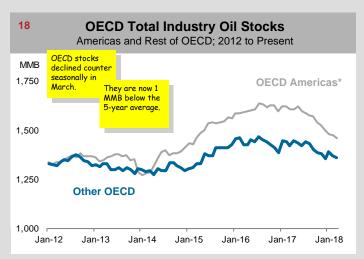
Refinery utilization rates change the supply of refined products, impacting price. Utilization for the current year is blue.

Source: U.S. Energy Information Administration



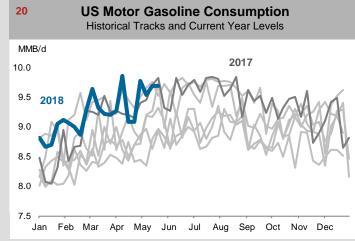
Tracking US oil drilling by major play provides insight into the composition of US oil supply and growth trends.

Source: Baker Hughes



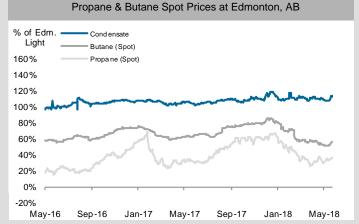
Global oil stock levels can affect crude oil prices *Includes U.S. (~90%), Canada, Mexico and Chile.

Source: International Energy Agency



Gasoline consumption accounts for almost half of all oil use in the US Gasoline consumption for the current year is represented by the blue line. Source: U.S. Energy Information Administration

Daily NGL Prices as a % of Edmonton Light

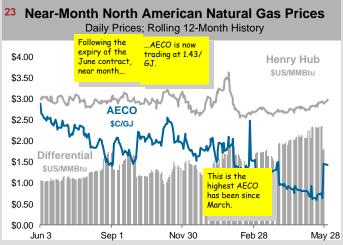


Natural gas liquids have become critical contributors to producer's cash flow. Prices are influenced by the price of oil as well as local supply and demand.

Source: Bloomberg, ARC Financial Corp.



Natural Gas



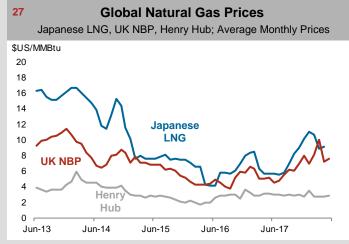
Near-month prices at AECO track Henry Hub prices, the exchange rate and the cost of transportation. Local factors can also affect price.

Source: Bloomberg



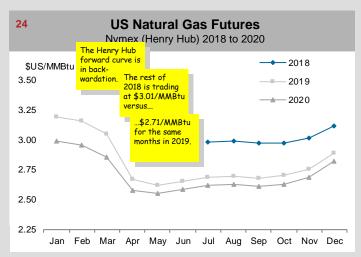
This represents the relative bullishness of money managers on the price of natural gas in the United States.

Source: U.S. Commodity Futures Trading Commission



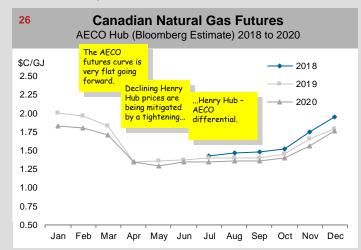
International natural gas prices strongly impact the economics of proposed LNG projects.

Source: Bloomberg, Japanese Ministry of Economy, Trade and Industry



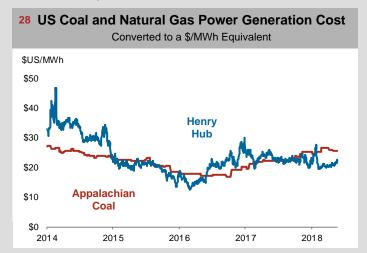
Forward contract prices are plotted against months in the calendar year. Years are distinguished by color and symbol coding.

Source: Bloomberg



AECO forward prices mimic Henry Hub futures plus a differential

Source: Bloomberg

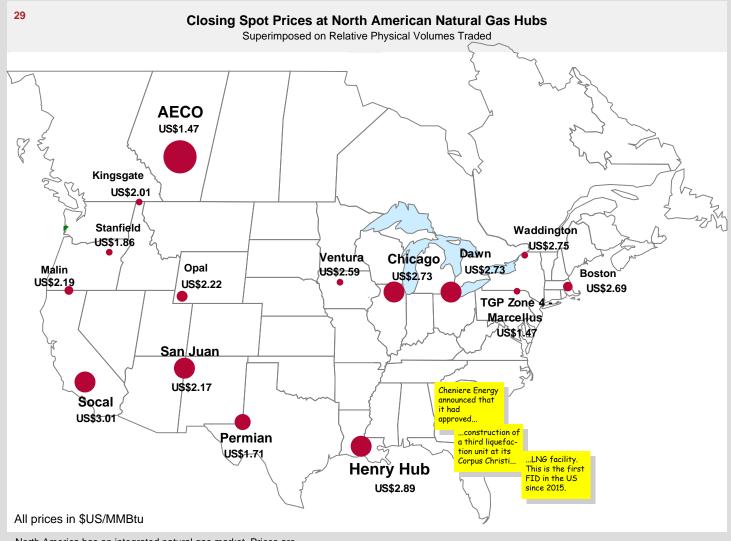


This graph illustrates when it may be economic to begin coal-gas switching in power generation. Average power plant efficiencies are assumed.

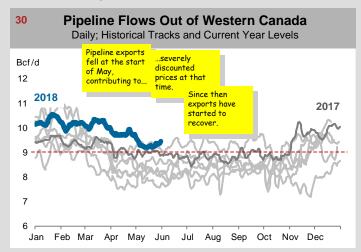
Source: Bloomberg



Natural Gas



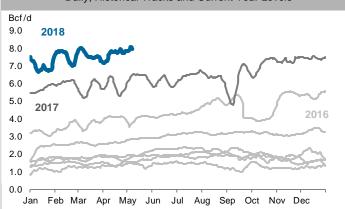
North America has an integrated natural gas market. Prices are determined by regional supply and demand, and pipeline flows. Source: Bloomberg



The ability of gas producers to move gas out of the WCSB to eastern markets and the US is a major factor in local natural gas prices.

Source: Various Pipeline Companies

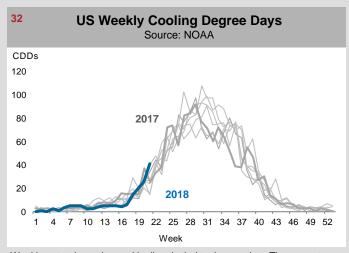
US Natural Gas Exports – Excluding Canada Daily; Historical Tracks and Current Year Levels



Between exports to Mexico and LNG shipments, the US is growing as a natural gas exporter. Robust US supply growth has driven this trend. Source: Bentek

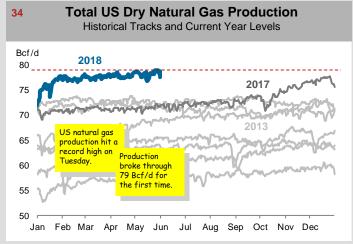


Natural Gas



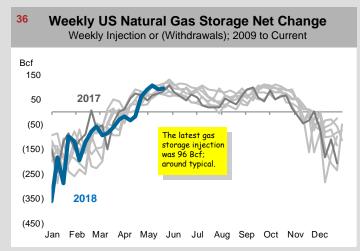
Weekly natural gas demand is directly tied to the weather. The current year is in dark blue.

Source: National Oceanic and Atmospheric Administration



US production started ramping up in late 2007 and continues to grow year over year.

Source: Bentek



Weekly gas storage reports provide a snapshot of supply and demand. Current year changes are represented by the blue line.

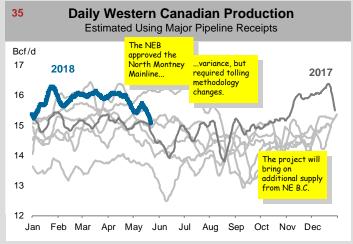
Source: U.S. Energy Information Administration

33 **US Total Natural Gas Demand** Daily; Historical Tracks and Current Year Levels Bcf/d 150 2018 140 130 120 110 100 2017 90 80 70 60 50 40

Total US demand fluctuates between 60 Bcf/d in the summer and over 100 Bcf/d in the winter. Weather is the most important driver of consumption.

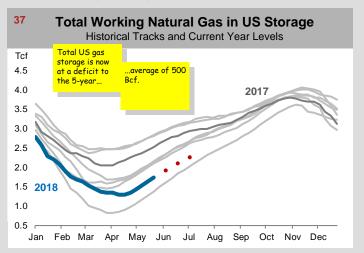
Sep Oct Nov

Source: Bentek



This includes receipts on the TCPL, Alliance, WestCoast and TransGas pipelines.

Source: Various Pipeline Companies

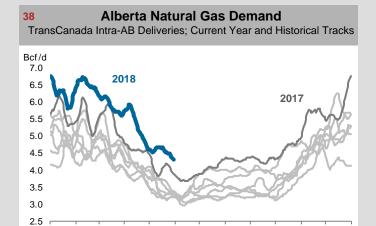


The EIA reports changes in US natural gas inventories held in underground storage facilities on a weekly basis.

Source: U.S. Energy Information Administration



Natural Gas and Other Indicators



Jun Alberta natural gas demand has grown steadily in recent years, largely driven by new oil sands projects coming on line.

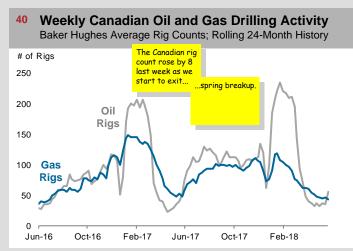
Jul Aug Sep Oct Nov Dec

Apr May

Source: TransCanada Pipelines

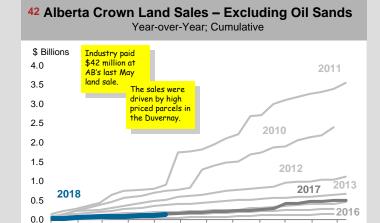
Feb Mar

Jan



Unlike US drilling activity, Canadian rigs are dispatched seasonally. Capital allocation by operators is driven by views of future oil and gas prices.

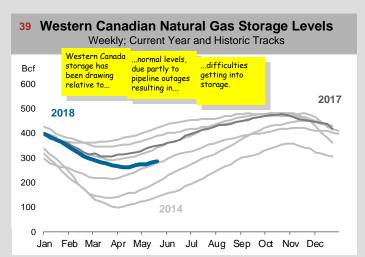
Source: Baker Hughes



Land prices are an important component of F&D costs. In Alberta, sales of petroleum and natural gas rights are held every two weeks.

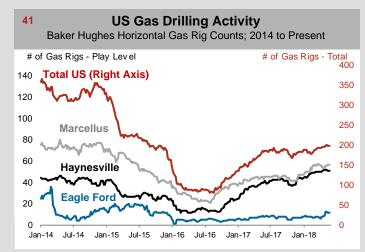
Apr May Jun Jul Aug Sep Oct Nov Dec

Source: Alberta Department of Energy



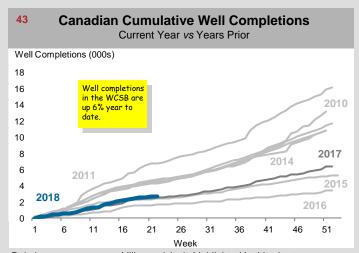
Canada's natural gas storage level provides a good metric if the country is well stocked. Abnormally high or low storage can affect the basis.

Source: Bloomberg



Tracking US gas drilling by major play provides insight into the composition of US gas supply and growth trends.

Source: Baker Hughes



Relative year-over-year drilling activity is highlighted in this chart. Cumulative well completions for the current year are shown in blue.

Source: Daily Oil Bulletin/JWN

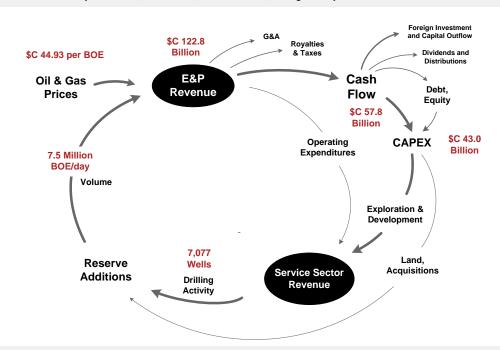


44

Canadian Industry Metrics

Estimated Capital Flow in the Canadian Oil and Gas Economy for 2018

Industry Revenue, Cash Flow, Reinvestment, Drilling Activity and Production



Canadian Industry Statistics: Historical Data and Forecast

| | Canadian Industry Metrics | | | | | | | | | | | | | | | |
|-------|---------------------------|-----------------|-------------------|-------------------|------------------------|-------------------|-------------------|------------------|------------------------|-------------------|-----------------|-------------------|-----------------|--------------------|--------------|--------------|
| | Price | | Production Volume | | Capital Inflow | | Reinvestment | | | Drilling | | Well Split | | | | |
| | Average Price | Edmonton Par | AECO | Conv. Liquids | Bitumen + Synthetic | Natural Gas | Total Volume | Total Revenue | After-tax Cash Flow | Conv. Oil and Gas | Oilsands | Reinvest Ratio | Wells Compl. | Avg Rig Utiliz. | Oil Wells | Gas Wells |
| | \$/BOE | \$C/B | \$C/GJ | Average MBOE/d | Average MBOE/d | MBOE/d (@ 6:1) | MBOE/d (@ 6:1) | \$C millions | \$C millions | \$C millions | \$C millions | x:1 | #/ Year | % | % | % |
| 2009 | 42.26 | 66.42 | 3.79 | 1,840 | 1,331 | 2,514 | 5,683 | 89,057 | 36,680 | 22,335 | 11,227 | 0.91 | 8,368 | 25% | 41% | 51% |
| 2010 | 48.41 | 77.55 | 3.79 | 1,830 | 1,403 | 2,434 | 5,668 | 101,056 | 43,569 | 35,666 | 17,195 | 1.16 | 12,119 | 40% | 56% | 40% |
| 2011 | 55.32 | 95.24 | 3.44 | 1,873 | 1,482 | 2,386 | 5,740 | 115,890 | 53,448 | 40,139 | 22,491 | 1.10 | 12,827 | 52% | 69% | 31% |
| 2012 | 50.60 | 86.38 | 2.27 | 1,905 | 1,743 | 2,327 | 5,975 | 111,389 | 48,908 | 39,733 | 27,199 | 1.37 | 11,067 | 44% | 83% | 17% |
| 2013 | 55.95 | 93.47 | 3.02 | 2,023 | 1,940 | 2,343 | 6,306 | 128,787 | 54,711 | 43,165 | 30,809 | 1.35 | 11,071 | 42% | 84% | 16% |
| 2014 | 61.30 | 95.07 | 4.23 | 2,086 | 2,160 | 2,452 | 6,699 | 149,871 | 72,188 | 46,872 | 33,868 | 1.12 | 11,222 | 45% | 78% | 22% |
| 2015 | 37.21 | 57.63 | 2.56 | 1,983 | 2,368 | 2,500 | 6,852 | 93,051 | 28,909 | 31,609 | 22,929 | 1.89 | 5,382 | 24% | 69% | 31% |
| 2016 | 32.53 | 53.09 | 2.06 | 1,964 | 2,418 | 2,547 | 6,930 | 82,266 | 26,575 | 22,264 | 15,426 | 1.42 | 4,060 | 17% | 70% | 30% |
| 2017e | 36.64 | 62.42 | 2.10 | 1,905 | 2,690 | 2,574 | 7,170 | 95,887 | 37,745 | 31,678 | 13,242 | 1.19 | 7,076 | 24% | 70% | 30% |
| 2018e | 44.93 | 80.18 | 1.58 | 1,905 | 2,984 | 2,596 | 7,485 | 122,752 | 57,818 | 30,490 | 12,519 | 0.74 | 7,077 | 24% | 70% | 30% |

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