

institute

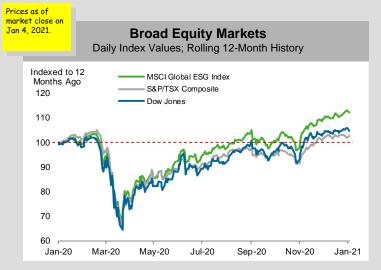
### ARC Energy Charts

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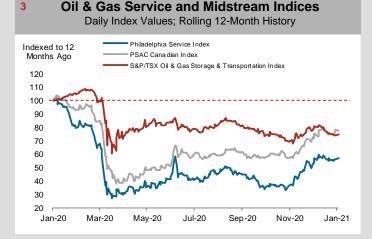
### Chart Watch

- 2 Cdn E&P equities finished 2020 down 30%
- 5 Active US COVID cases set new record high
- 26 OPEC+ rolls over supply cuts; Saudi increases
- 27 AB production in Nov nearly back to 2019 peak
- **48** Fewer than 3000 wells rig-released in 2020

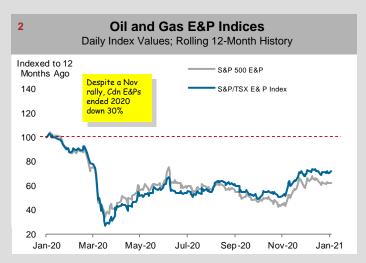
Spot WTI Crude	Edmonton Light	Spot Henry Hub	Spot AECO	Spot AECO Basis	Currency
\$US/B	\$US/B	\$US/MMBtu	\$Cdn/GJ	\$US/MMBtu	\$US/\$Cdn
47.62 ↓	41.52↓	2.56 个	2.54 个	0.46 个	0.7820 个



Broad market indices are one the many vital signs measuring the health of the economy. Energy demand is a function of economic health. *Source: Bloomberg, ARC Financial Corp.* 

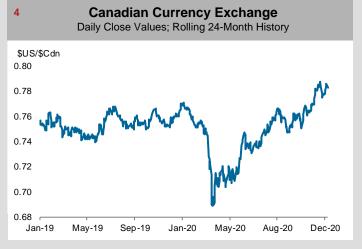


The performance of Canadian oil and gas service and midstream equities are plotted in tandem with the corresponding US Oilfield index. *Source: Bloomberg, Petroleum Services Association of Canada* 



Performance of Canadian and US oil & gas equities are compared against each other.

Source: Bloomberg, ARC Financial Corp.



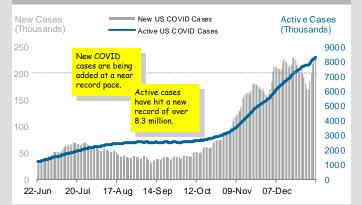
Much of Canada's oil and gas production is sold in US dollars. As such, the exchange rate significantly impacts corporate revenues and profits. *Source: Bloomberg* 

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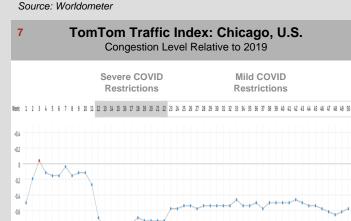
Pandemic Recovery

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#### 5 United States: New and Active COVID-19 Cases Daily (5-Day Rolling Average); June 22, 2020 to Current



Daily infection rates and active cases of COVID-19 will determine reopening and recovery of the world's largest economy.

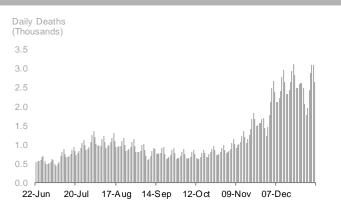


Traffic congestion levels show a real-time picture of the number of vehicles on the road; an indication of gasoline demand and economic recovery. Source: TomTom International BV



Jobless claims are an important leading indicator on the state of the employment situation and the health of the economy. Source: US Labor Department 6 United States: Daily New Deaths

Deaths per Day (5-Day Rolling Average): June 22, 2020 to Current

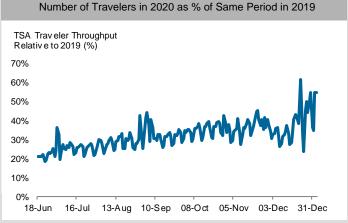


The growth rate of daily deaths is a useful statistic for tracking the progress of COVID-19 and predicting healthcare needs. *Source: Worldometer* 



Traffic congestion levels show a real-time picture of the number of vehicles on the road; an indication of gasoline demand and economic recovery. Source: TomTom International BV

**TSA Checkpoint Screening Numbers** 



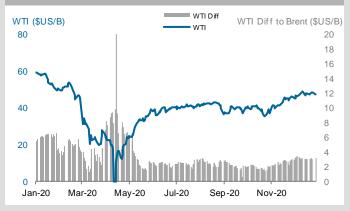
Monitoring the daily number of passengers screened at TSA checkpoints in the United States is a leading indicator of recovery in air travel. Source: Transportation Security Administration

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Crude Oil

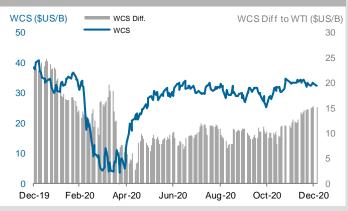


### 11 WTI Crude Oil Price and Differential to Brent Near-Month WTI and Brent Differential; Rolling 12-Month History



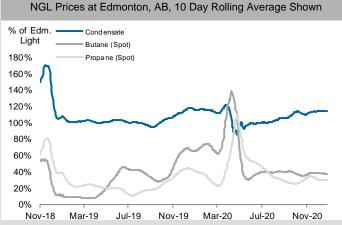
North American crude oil prices can sometimes disconnect from global prices depending on regional supply and demand dynamics. *Source: Bloomberg* 

#### 13 Canadian Heavy Oil Price Differential to WTI Western Canadian Select (WCS) Differential; Rolling 12-Month History

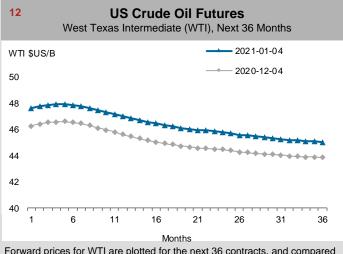


The differential should reflect quality differences and transportation costs. Greater discounts can result from infrastructure or refinery outages. *Source: Bloomberg* 

Daily NGL Prices as a % of Edmonton Light



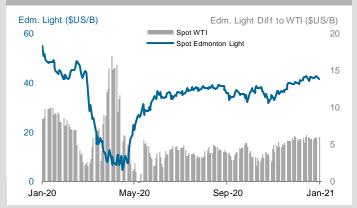
Natural gas liquids have become critical contributors to producer's cash flow. Prices are influenced by the price of oil as well as local supply and demand. *Source: Bloomberg, ARC Financial Corp.* 



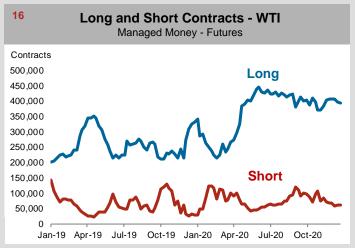
**ARC Energy Charts** 

Forward prices for WTI are plotted for the next 36 contracts, and compared against the same contracts one month prior. Source: Bloomberg

#### 14 Canadian Light Crude Oil Price Differential to WTI WTI and Edmonton Light differential; Rolling 12-Month History



The differential should reflect the transportation cost from Alberta to Cushing. Greater discounts can result from infrastructure or refinery outages. Source: Bloomberg



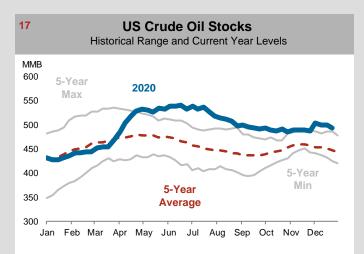
Long contracts take the position that WTI oil price will increase, while short contracts expect a decline.

Source: Bloomberg, U.S. Commodity Futures Trading Commission

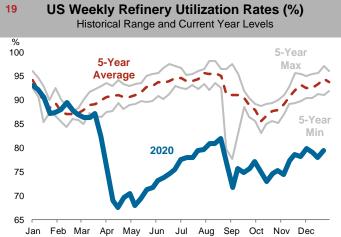
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Crude Oil





US crude oil stock levels can affect crude oil prices. Stock levels for the current year are represented by the blue line. Source: U.S. Energy Information Administration

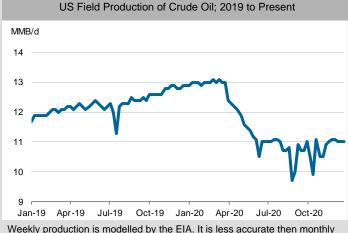


Refinery utilization rates change the supply of refined products, impacting price. Utilization for the current year is blue.

**US Weekly Crude Oil Production** 

Source: U.S. Energy Information Administration

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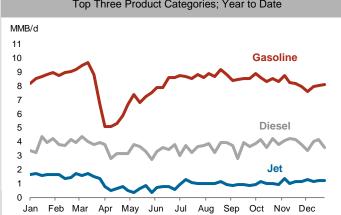


Weekly production is modelled by the EIA. It is less accurate then monthly reported numbers, but is instructive of up to date changes. *Source: U.S. Energy Information Administration* 



**ARC Energy Charts** 

Total stocks of gasoline, diesel and jet fuel are shown. Stock levels for the current year are represented by the blue line. Source: U.S. Energy Information Administration



Gasoline, diesel and jet fuel consumption represent the majority of oil use in the US.

Source: U.S. Energy Information Administration

22 **US Oil Drilling Activity** Baker Hughes Oil Rig Counts; 2019 to Present # of Oil Rigs - Play Level Permian (Horizontal) 1000 Other 900 800 700 600 500 400 300 200 100 0 Jan-19 Apr-19 Jul-19 Oct-19 Jan-20 Apr-20 Jul-20 Oct-20

Tracking US oil drilling by major play provides insight into the composition of US oil supply and growth trends. Source: Baker Hughes

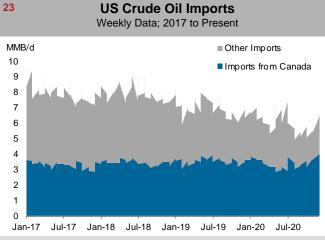
### 20 US Petroleum Product Consumption Top Three Product Categories; Year to Date

#### January 4, 2021



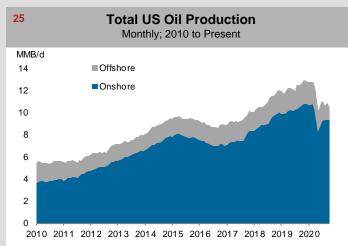
### ARC Energy Charts

Crude Oil



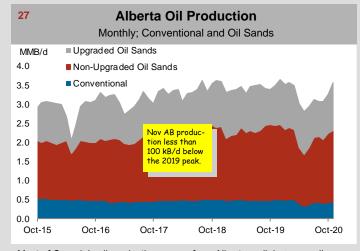
Crude oil imports from Canada are taking market share from overseas imports.

Source: U.S. Energy Information Administration



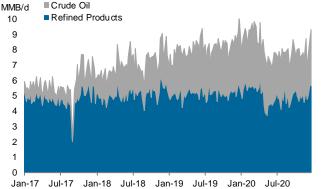
The advancement of drilling and completion methods is increasing US crude oil production.

Source: Bloomberg, U.S. Energy Information Administration

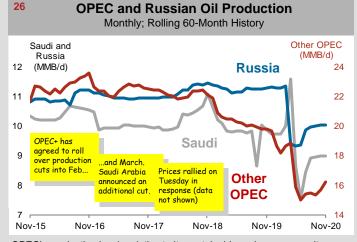


Most of Canada's oil production comes from Alberta; split between oil sands and conventional production. Source: Alberta Energy Regulator

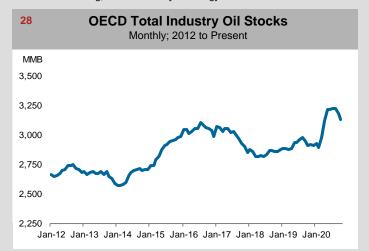




The US exports more refined products than crude oil. With the rapid growth of tight oil, most export growth should come from crude oil exports. *Source: U.S. Energy Information Administration* 



OPEC's production levels relative to its sustainable and spare capacity influences global crude prices. Note: scale has been expanded. Source: Bloomberg, Russia Ministry of Energy



OECD stock levels can affect crude oil prices. Source: International Energy Agency

**Natural Gas** 



Jan 10



Near-month prices at AECO track Henry Hub prices, the exchange rate and the cost of transportation. Local factors can also affect price. Source: Bloomberg

Jul 9

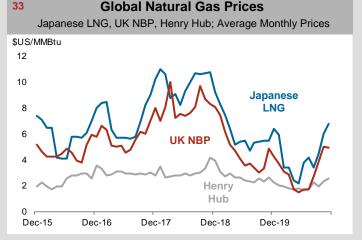
Oct 7

Jan 5



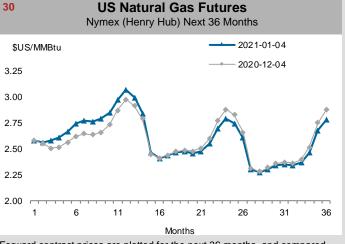
Long contracts take the position that Henry Hub gas price will increase, while short contracts expect a decline.

Source: U.S. Commodity Futures Trading Commission

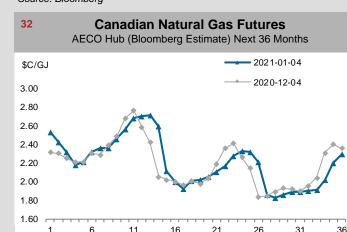


International natural gas prices strongly impact the economics of proposed LNG projects.

Source: Bloomberg, Japanese Ministry of Economy, Trade and Industry



Forward contract prices are plotted for the next 36 months, and compared against the curve one month prior. Source: Bloomberg

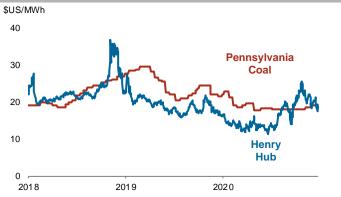


AECO forward prices mimic Henry Hub futures minus a differential.

Source: Bloomberg

### 34 US Coal and Natural Gas Power Generation Cost Converted to a \$/MWh Equivalent

Months

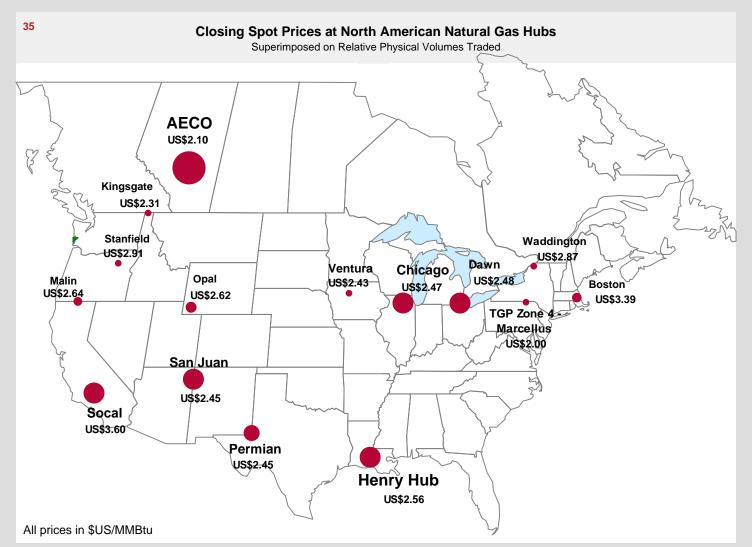


This graph illustrates when it may be economic to begin coal-gas switching in power generation. Average power plant efficiencies are assumed. Source: Bloomberg

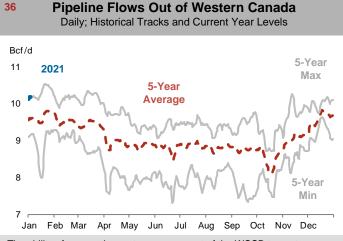




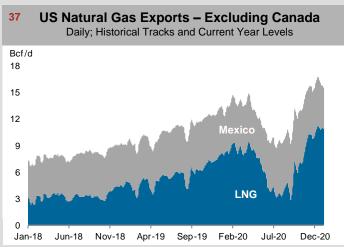
**Natural Gas** 



North America has an integrated natural gas market. Prices are determined by regional supply and demand, and pipeline flows. *Source: Bloomberg* 



The ability of gas producers to move gas out of the WCSB to eastern markets and the US is a major factor in local natural gas prices. *Source: Various Pipeline Companies* 

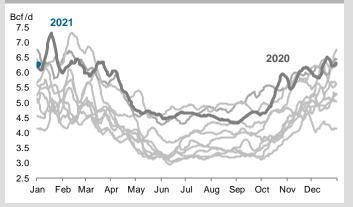


Between exports to Mexico and LNG shipments, the US is growing as a natural gas exporter. Robust US supply growth has driven this trend. *Source: S&P Global Platts* 

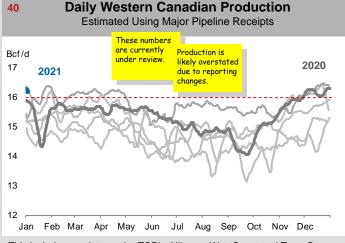


### **Natural Gas**

38 Alberta Natural Gas Demand TransCanada Intra-AB Deliveries; Current Year and Historical Tracks

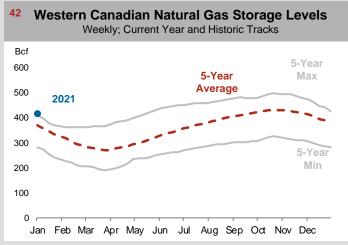


Alberta natural gas demand has grown steadily in recent years, largely driven by new oil sands demand and power generation projects. Source: TransCanada Pipelines

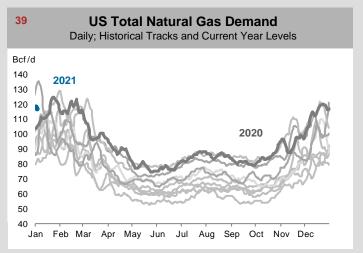


This includes receipts on the TCPL, Alliance, WestCoast and TransGas pipelines.

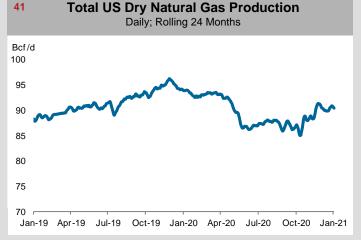
Source: Various Pipeline Companies



Canada's natural gas storage level provides a good metric if the country is well stocked. Abnormally high or low storage can affect the basis. *Source: Bloomberg* 

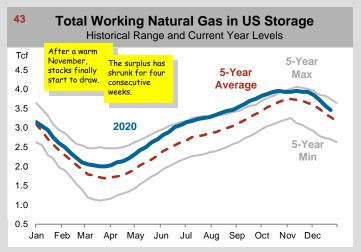


Total US demand fluctuates in the summer and during the winter as weather is an important driver of consumption. Source: S&P Global Platts



US production started ramping up in late 2007 and continues to grow year over year.

Source: S&P Global Platts



The EIA reports changes in US natural gas inventories held in underground storage facilities on a weekly basis.

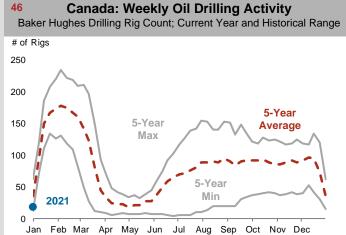
Source: U.S. Energy Information Administration

Natural Gas and Other Indicators

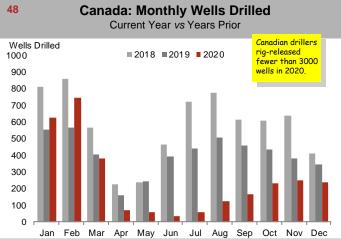
energyresearch institute

#### 44 Canada: Weekly Gas Drilling Activity Baker Hughes Drilling Rig Count; Current Year and Historical Range # of Rias 250 200 5-Year 5-Year 150 Average Max 100 50 2021 5-Year Min 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Unlike US drilling activity, Canadian rigs are dispatched seasonally. Capital allocation by operators is driven by views of future oil and gas prices. *Source: Baker Hughes* 

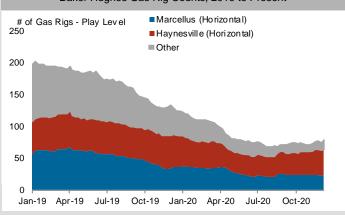


Unlike US drilling activity, Canadian rigs are dispatched seasonally. Capital allocation by operators is driven by views of future oil and gas prices. *Source: Baker Hughes* 



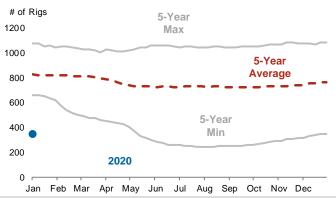
Total rig-releases for exploratory and development wells are highlighted in this chart. Rig releases for the current year are shown in red. Source: Daily Oil Bulletin/JWN

45 United States: Weekly Gas Drilling Activity Baker Hughes Gas Rig Counts; 2019 to Present



Tracking US gas drilling by major play provides insight into the composition of US gas supply and growth trends. *Source: Baker Hughes* 

#### 47 United States: Weekly Oil & Gas Drilling Activity Baker Hughes Drilling Rig Count; Current Year and Historical Range



Tracking total US rigs provides insight into oil field services demand and total industry activity. Source: Baker Hughes

United States: Monthly Wells Drilled

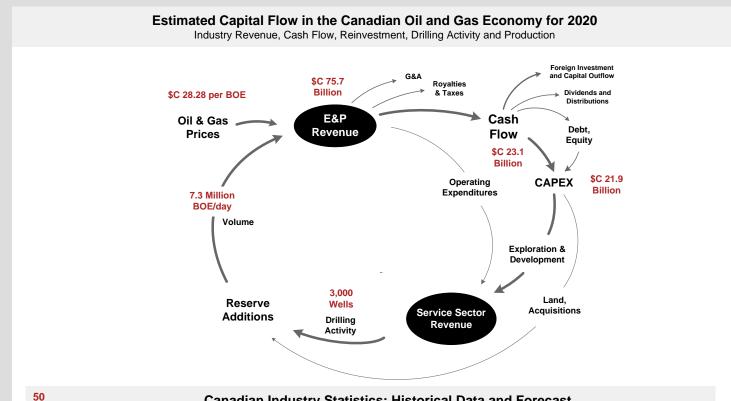
Current Year vs Years Prior Wells Drilled 1600 1200 1400 1000 800 600 400 200 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Total wells drilled in US Drilling Productivity Report regions are shown. These are the most active onshore US plays. Source: EIA

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**Canadian Industry Metrics** 



#### **Canadian Industry Statistics: Historical Data and Forecast**

							Cana	dian Indu	istry Metr	ics						
	Price		Production Volume		Capital Inflow		Rei	Reinvestment		Drilling		Well Split				
	A verage Price	Edmonton Par	AECO	Conv. Liquids	Bitumen + Synthetic	Natural Gas	Total Volume	Total Revenue	After-tax Cash Flow	Conv. Oil and Gas	Oilsands	Reinvest Ratio	Wells Compl.	Avg Rig Utiliz.	Oil Wells	Gas Wells
	\$/BOE	\$C/B	\$C/GJ	Average MBOE/d	Average MBOE/d	MBOE/d (@6:1)	MBOE/d (@6:1)	\$C millions	\$C millions	\$C millions	\$C millions	x:1	#/ Year	%	%	%
2010	48.41	77.55	3.79	1,830	1,403	2,434	5,668	101,056	43,569	35,666	17,195	1.16	12,119	41%	56%	40%
2011	55.32	95.24	3.44	1,873	1,482	2,386	5,740	115,890	53,448	40,139	22,491	1.10	12,827	52%	69%	31%
2012	50.60	86.38	2.27	1,905	1,743	2,327	5,975	111,389	48,908	39,733	27,199	1.37	11,067	44%	83%	17%
2013	55.95	93.47	3.02	2,023	1,940	2,343	6,306	128,787	54,711	43,165	30,809	1.35	11,071	42%	84%	16%
2014	60.69	95.07	4.23	2,085	1,964	2,480	6,530	144,660	66,977	46,872	33,868	1.21	11,222	45%	78%	22%
2015	37.34	57.63	2.56	1,995	2,381	2,531	6,907	94,127	29,985	31,609	22,929	1.82	5,382	24%	69%	31%
2016	32.61	53.09	2.06	2,013	2,421	2,564	6,998	83,298	23,701	23,040	15,426	1.62	4,060	17%	70%	30%
2017	39.18	62.42	2.10	2,119	2,674	2,605	7,398	105,788	45,031	28,712	13,803	0.94	7,076	30%	70%	30%
2018	39.57	69.24	1.46	2,292	2,913	2,737	7,942	114,705	48,322	27,374	11,661	0.81	6,927	32%	70%	30%
2019e	41.29	69.02	1.71	2,237	3,018	2,758	8,013	120,781	53,029	25,309	12,024	0.70	4,886	24%	70%	30%
2020e	28.28	45.63	2.18	1,906	2,805	2,620	7,330	75,659	23,074	15,413	6,514	0.95	N/A	24%	70%	30%

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